Coronavirus Budget Address

April 14, 2020

City of Detroit

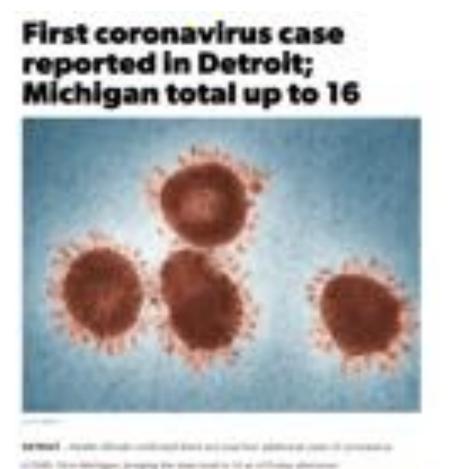
Mayor Mike Duggan



America has never seen anything like the Coronavirus



Only 1 month ago, on March 13, Detroit had its first case



In the month since, the pain suffered by our community has been enormous

We have lost 424 Detroiters to this disease.

We have lost 8 of our fellow city employees:

3 from Police Department

3 from BSEED

1 from Fire Department

1 DDOT

We have lost 26 Detroiters living in nursing homes.

At first, Detroit got hit as hard and as fast as any city in the country

And we quickly learned the average Detroiter couldn't get tested.



Some thought we would be overwhelmed.



In March, there were only 125 Coronavirus lab tests being done each day in the entire State of Michigan

When they said there was no lab capacity in Michigan, Jamie Dimon and JP Morgan Chase helped us strike a deal Bioreference Labs of New Jersey.

When they said there were no medical staff to take the tests, we partnered with Henry Ford Hospital, DMC, Trinity Health (St. Joe's and St. Mary's), and WSU Medical School

When they told us we couldn't start because there were no lab kits for us, Dr. Roberto Romero and the NIH made up special testing kits for us in the prenatal care labs.

When they said there were no doctors to write prescriptions for the uninsured, we recruited 30 Detroit offices to take new patients.

When they said there was no way to test those without cars, we got Gary Torgow and TCF to provide \$2 rides to the test site.

And we've been operating one of the most successful drive-thru test sites in America.

We Did Our 8,000th Drive Thru Test Today





When our police force was hit hard by the virus and had more than 600 officers quarantined

Detroit became the first city in the U.S. to get instant tests



Detroit has now done 2,000 instant tests in 2 weeks

We have been able to return nearly 1,000 police officers, firefighters, EMT's and bus drivers to work

We have also found nearly 200 who tested positive and were able to get them proper medical care

Detroit has stepped up as a leader for the entire region

We've tested Wayne County Sheriffs Deputies to make it safer for them to work in the jail

We've done testing for Michigan corrections officers

We've actively cared for those at homeless shelters and nursing homes.

We've tested nearly 4,000 of our neighbors in Wayne, Oakland, and Macomb Counties.



The City has been backed by 100 partners

FUNDERS

AAA

Ajax Paving Ally Financial

Big Sean

BN Bahadur

Boji Group

Camelot Venture Group

Community Foundation for Southeastern Michigan

Detroit Medical Center Foundation

Detroit Pistons

Detroit Public Safety Foundation

Detroit Red Wings

Detroit vs Everybody

Diversified Members Credit Union

DTE Energy

Facebook

Faircourt Dental

Fiat Chrysler Automobiles

Gary Torgow

General Motors

Google

Gretchen Valade

Humanity Forward

Huntington Bank

Hyundai

ITC Transportation Company

Knight Foundation

Lear Corporation

McGregor Foundation

Mercedes Benz Financial Services

MGM Grand Detroit

Mitch Albom

New Economy Initiative

North American Chinese Coalition

and the Asian Chinese Coalition of

Detroit

Quicken Loans

Quicken Loans Community Foundation

The Kresge Foundation

The Rockefeller Foundation

Tony Michaels and the Parade Company

United Auto Workers (UAW)

United Way for Southeastern Michigan

WSP



Who have been with us every step

PARTNERS

Accenture

Accounting Aid Academy

Angel Share

BioReference Laboratories

Black Theatre Network

Central City Integrated Health (CCIH)

Community & Home Supports Detroit

Corporation of Supportive Housing (CSH)

Detroit Area Agency on Aging

Detroit Economic Growth Corporation

Detroit Food Policy Council

Detroit Medical Center

Detroit Rescue Mission Ministries

DTE Foundation

Flash Delivery

Forgotten Harvest

Henry Ford Health Systems

Henry Ford Hospital

Hilton Garden Inn Detroit

Homeless Action Network Detroit (HAND)

InvestDetroit

JP Morgan Chase

Metro Solutions

Michigan Health Information Network

National Black MBA Association - Detroit

Ramada by Wyndham Southfield

Salvation Army

SEMHA (Southeastern Michigan Health

Association)

Shopify

Southwest Housing Solutions CAM

TechTown

Trinity Health

Wayne State Medical School

Wayne State University Physicians Group

Dr. Roberto Romero and the Wayne State

University Perinatal Research Branch

Wayne, Oakland, and Macomb Counties

The people of Detroit have strongly supported our social distancing message.



The 1,000 bed emergency field hospital opened last Friday at the TCF Center, expecting 250 patients this week.

As of this afternoon, they have 8 patients.



But while we are starting to succeed right now, we cannot let up and return to old habits.





As we battle the Coronavirus itself, we also have to battle a major budget deficit

City of Detroit Budget Process

Detroit Fiscal Year runs from July 1 – June 30.

For Fiscal Year 2019-20, we are in the 4th quarter of the year.

For Fiscal Year 2020-21, Detroit City Council is currently considering next year's budget which must be adopted next month.

The State Financial Review Commission

The State Financial Review Commission was set up by state law in 2014 and had power to approve all city budgets, labor agreements, major contracts, debt issuance, and city policies.

The law allowed Detroit to get out of active oversight if we met requirements for 3 straight years for balanced budgets, prompt bill payment, proper accounting, compliance with State laws, and balanced four year plan.

In April, 2018, Detroit met those conditions and active state oversight was ended.

However, if we run a deficit in a single year, active state oversight goes back into effect for 3 year minimum

Detroit Financial Review Commission votes to end state financial oversight



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Annual City Budget FY 19-20

Total General Fund Budget: \$1,086 Billion

Total Employees: 8,000 Employees

(not including DWSD, 36th District Court and Library)

Budgeted Sources of General Fund Revenue

Income Tax \$ 324 Million 30%

Revenue Sharing \$ 204 Million 19%

Casino Taxes \$ 184 Million 17%

Property Taxes \$ 115 Million 10%

Fees, Other Rev. \$ <u>259 Million</u> 24%

Total \$1,086 Billion

Other Funds \$ 55 Million DDOT Bus fares, BSEED construction fund revenue

(shortfalls backed by General Fund)

What's happening to those revenues?

Budgeted Sources of General Fund Revenue					
Income Tax	\$	324 Million	Projected to drop 13%		
Revenue Sharing	\$	204 Million	Sales tax share projected to drop 11%		
Casino Taxes	\$	184 Million	100% Loss Since March 17		
Property Taxes	\$	115 Million	Expected to drop		
Fees, Other Rev.	\$	259 Million	Lost revenue from parking, courts, licenses		
Total	\$1	.,086 Billion			

Bus fares suspended, construction activity stop

\$ 55 Million

Other Funds

With the Casinos closing, Detroit is getting hit harder with revenue loss than nearly any city in America

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Revenue Losses Impacting General Fund

	<u>FY 2020</u>	<u>FY 2021</u>	16 Month Total
Income Tax Revenue Sharing Casino Taxes	-\$ 49 Million-\$ 7 Million-\$ 52 Million	-\$101 Million -\$ 14 Million -\$ 60 Million	-\$150 Million -\$ 21 Million -\$112 Million
Property Taxes	-\$ 1 Million	-\$ 7 Million	-\$ 8 Million
Fees, Grants, Fares	<u>-\$ 45 Million</u>	<u>-\$ 12 Million</u>	<u>-\$ 57 Million</u>
Total	-\$154 Million	-\$194 Million	-\$348 Million

The following plan applies to roughly 8,000 employees under the executive branch.

Does not apply to:
Detroit Land Bank
Detroit Water and Sewer Department
Detroit Public Libraries
Detroit Public Lighting Authority

The Legislative and Independent branches and agencies will also have to make their own decisions:

City Council Detroit Auditor General

City Clerk Detroit Inspector General

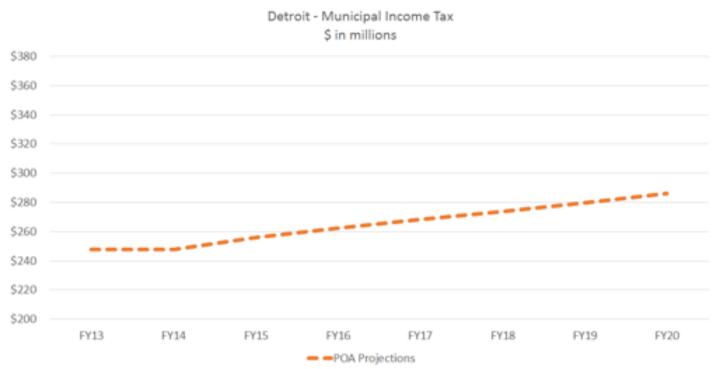
How Do We Eliminate a \$348 Million Revenue Shortfall in 16 Months?

City Government is largely people delivering services.

Out of \$1 billion budget, more than \$650 million goes to salaries and benefits paid to our 8,000 employees.

If we took 65% of the deficit from employees, it would equal more than 20% pay/benefits cut or the layoff of more than 1,800 full time employees

During bankruptcy, the Court-approved Plan of Adjustment assumed City income tax revenues would grow by 2% a year

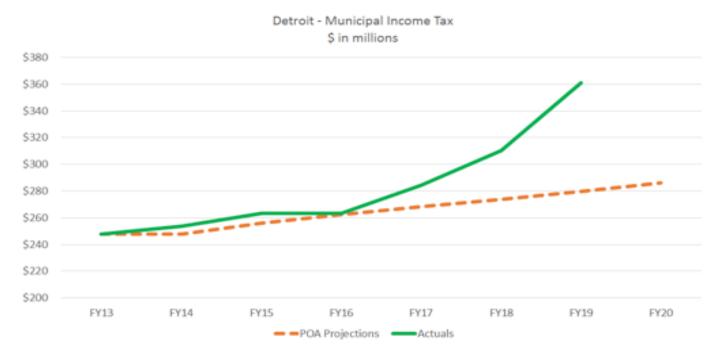


Our success bringing new business and people back to Detroit far exceeded that projection. We exceeded the income tax projections by \$80 million last year alone.



Instead of expanding government, we put most of the growth in savings: Rainy Day Fund, Retiree Protection Fund

Nearly all the expansion in services from these surpluses went to the Police Department and Blight Removal



To eliminate the \$348 million shortfall in 16 months, our plan is based on 6 principles:

- 1) Maximize the use of the Rainy Day fund and other savings
- 2) Police, Fire, EMS, and Bus services should not be cut
- 3) Temporary and part-time workers should be reduced before cutting full-time city employees.
- 4) This virus is temporary we should try to reduce hours instead of laying off, so we don't lose our employees' talents for good
- 5) Prioritize making sure our employees and their families don't lose their health care
- 6) If it's a choice between blight funding and employees delivering city services, city services must take priority

How do we address \$348 million hole?

Our strong financial management will let us cover 80% of our shortfall without cutting employees wages or benefits

Saved Surpluses from 2016-2020	\$101 Million
Available Rainy Day Fund	\$ 50 Million
Blight Funds For FY 20 and FY 21	\$ 72 Million
Delay capital projects FY 20 and 21	\$ 33 Million
CFO Cost Cutting Order of April 3	\$ 6 Million
New Federal CARES Funds for transit	\$ 36 Million
Total	\$298 Million

We have to reduce employee wages/benefits expense by \$50 million

Reducing part-time/temporary employees first - \$6 million

- We will have to lay off 200 part-time, temporary and seasonal employees.
- Mostly 20 hour a week recreation department employees like play leaders, life guards, locker room attendants.
- Some temporary administrative special services staff
- City HR will be filing your unemployment claims for you this Saturday.

We need to reduce expenses from full-time city employees by \$44 million

The 8,000 full-time city employees will fall into 4 groups:

- A: 10% workers Work 10% hours/get 10% pay and health care

 No pay increase 7/1
- B: 80% workers Work 80% hours/get 80% pay and health care

 No pay increase 7/1
- C: 95% workers Work 100% hours/get 95% pay (over \$125,000) No pay increase 7/1
- D: 100% workers Work 100% hours/get 100% pay

 No pay increase 7/1

Here's what each group of savings generates:

Cavings Thusuah (120/21

		Savings Inrough 6/30/21
A: 10% workers	900 employees	\$17 million
B: 80% workers	1,300 employees	\$19 million
C: 95% workers	100 employees	\$ 1 million
D: 100% workers	5,500 employees	\$ 7 million
Total Full-Time En	nplovee Savings:	\$44 million

900 Category A Workers

DPD Traffic Control Officers

DDOT Ticket sales tellers

DPW Drivers road repairs and other services

BSEED Permits/Buildings staff

Office Assistants

Draw 10% city pay every other Friday

Keep your city health insurance

Get state underemployment insurance for the reduced time

Get \$600 a week federal unemployment through July 31

We hope to call you back as economy restarts

1,300 Category B Workers

Office Management Assistants

Accountants

Information Technology Specialists

Financial Analysts

Draw 80% city pay every other Friday

Keep your city health insurance

Get state Work Share benefits for the reduced time

Get \$600 a week federal unemployment through July 31

We hope to move you back to full-time as economy restarts

85 Category C Workers

Elected Officials, appointees, and executives who make more than \$125,000

Taking immediate 5% pay cut until July 1, 2021

Asking that you continue to work full time

No pay raise July 1st

5,500 Category D Workers

Police Officers
Firefighters
EMT's
DDOT Drivers
DDOT Mechanics
Others who have to cover public-facing shifts

Pay, benefits, work hours remain same.

For those who have a contractual pay increase due July 1st, we ask that you forego that increase.

For the temporary, part-time and Category A and B employees, how will state payments work?

On Saturday, April 18th, the City HR Department will file your unemployment claim for you. You do not have to file anything.

On Friday, April 24th, you will receive your last full city paycheck. That's to pay you for your work April 6-19.

You will receive a State Debit Card in the mail shortly. You'll get your state payment on May 8th.

Your current home address must be on file.



If you're in Category A (10% workers)

On Friday, April 24th, you will receive your last full city paycheck. That's to pay you for your work April 6-19.

On May 8th, you will receive your city pay for 10% of your time for the period April 20-May 3.

On May 8th, your state debit card will be credited with underemployment pay for 90% of your time plus \$600 a week.

You will get both payments on payday every other Friday.

If you're in Category B (80% workers), works the same way except that your city check will be larger and your state payment will be smaller.

For City of Detroit Residents, we will protect Police, Fire, EMS, and Bus Service, but there will be many other cuts to service for awhile

Delayed road repairs

Closed recreation centers

CB Patrols will remain suspended

Blight is going to get worse in neighborhoods

Many city services will only be available at kiosks or online

What does the future look like? How does our city and country restart?

It will have to happen in phases based on medical advice.

The DPD restart may offer some guidance:

- 1) Extensive testing of officers and staff
- 2) Thermometer testing at start of each shift
- 3) Masks to prevent spread of disease
- 4) Intense cleaning protocols of stations and vehicles

The economy cannot restart all at once without being reckless with our health

The restart will have to look something like this:

Early phase: Landscaping, road/sewer repairs, construction

Middle phase: Retail, office, manufacturing

Later phase: Sit down restaurants, movie theaters, sports